

PRIVATE CLUB
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THURSDAY
MARCH 7, 2013

USC Gould
School of Law

USC GOULD SCHOOL OF LAW

2013 REAL ESTATE LAW AND BUSINESS FORUM

Reach new heights!

THE BEST AND BRIGHTEST NATIONAL SPEAKERS,
JOINING YOU HERE IN LOS ANGELES, INCLUDING:

Steven Fifield (Century West Partners, Fifield Companies) • Sally Gordon (BlackRock) • Professor George Lefcoe (USC Gould School of Law)
• Christopher Leinberger (The Brookings Institution) • Hessam Nadji (Marcus & Millichap) • Wayne Ratkovich (The Ratkovich Company)
• Professor Donald Shoup (UCLA) • Glenn Sonnenberg (Latitude Real Estate) • Raymond Torto (CBRE) • plus dozens of other real estate stars!

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welcome

USC Gould School of Law invites you to participate in the most valuable and important real estate conference of the year.

National Speakers: You don't have to travel to Boston, New York City, Chicago, or Washington, D.C. to hear the "best and the brightest" real estate professionals in the country. Learn from these nationally-known speakers who have travelled to Los Angeles: Steven Fifield (Century West Partners, Fifield Companies) • Sally Gordon (BlackRock) • Christopher Leinberger (The Brookings Institution) • Raymond Torto (CBRE) • plus dozens of other real estate stars!

Business Knowledge: Get the latest information on industry trends, real-world strategies for dealing with major challenges, and face-to-face interaction with local public officials and industry experts.

Legal Insight: Learn how to overcome legal pitfalls to maximize the success of your project. Discover opportunities in today's marketplaces. Attend tracked programming that allows you to focus on the latest development and land use issues, finance strategies and investment opportunities – as you prefer. Get legal ethics credit at a bonus breakfast session on tricky real estate ethical issues.

Market Yourself: Reconnect with your professional peers at five networking events, including a hosted reception. For the past decade, the USC Law Real Estate Law and Business Forum has been the most highly attended law and business conference in Southern California.

Can't Miss: We expect the Forum to sell out, so sign up now!

who should attend?

The Forum is specially designed for professionals in the real estate industry, including: Attorneys • Developers • Lenders • Investors • Brokers • Accountants • Owners • Asset Managers • Architects • Business Leaders • Students

continuing education credit

ATTORNEYS: USC Gould School of Law, a State Bar of California-approved provider, certifies that this activity qualifies for Minimum Continuing Legal Education credit in the amount of 8 hours, of which 1 hour qualifies for legal ethics credit. This event may meet the requirements for continuing legal education credits in other states. Please check with the State Bar Association or Supreme Court in the state in which you are seeking continuing legal education credits to see if this program is eligible.

e indicates number of hours of MCLE legal ethics credit available.

REAL ESTATE PROFESSIONALS: This program has received course approval by the California Department of Real Estate (DRE Sponsor No. 4187) under the designation of Consumer Service for 6 clock hours of credit. Approval by the California Department of Real Estate does not constitute an endorsement of the views or opinions that are expressed by the USC Gould School of Law or Forum instructors, authors or lecturers. It is the policy of the USC Gould School of Law Real Estate Law and Business Forum that in order to receive DRE credit, you must attend 90% of the approved clock hours and pass the exam administered at the Forum with a score of 70% or higher.

ACCOUNTANTS: This program meets the guidelines set by the California State Board of Accountancy in the amount of 7 hours.

quick program guide

THURSDAY, MARCH 7, 2013

TAILORED TO YOUR NEEDS

STARTING AT 11:45 AM, CHOOSE AMONG THREE TRACKS:

TRACK A – DEVELOPMENT & LAND USE TRACK

TRACK B – FINANCE TRACK

TRACK C – INVESTMENT TRACK

7:30 AM

Registration and Continental Breakfast

8:00 AM

Bonus Breakfast Session

Avoiding Ethical or Fiduciary Traps: The Real Estate Transactional Attorney's Guide to Navigating the Ethical and Fiduciary Minefield

9:00 AM

Welcome and Introductions

9:10 AM

Real Estate in the Headlines: Where is Real Estate Going in 2013?

10:10 AM

Walkable Cities, Getting Parking Right, and the Future of Mixed Use Development

11:30 AM

Networking Break

11:45 AM

BREAKOUT 1A – DEVELOPMENT & LAND USE TRACK

The Redevelopment Adventure that Never Ends: AB 1484

BREAKOUT 1B – FINANCE TRACK

Real Estate Lessons from the Bankruptcy Courts: What Developers and Attorneys Should Know before Closing the Next Big Deal

BREAKOUT 1C – INVESTMENT TRACK

New Trends In Residential Rental Housing: Wall Street Owned Single Family, 400 Square Feet Multi-Family Units, and the Latest on the Multi-Family Asset Class

12:45 PM

Luncheon Presentation

Was Shakespeare a Real Estate Lawyer and Investor? An Interview with his Oldest Friend

2:00 PM

BREAKOUT 2A – DEVELOPMENT & LAND USE TRACK

Construction Gold Rush: Explore Three Expert Minds and Discover a Mother Lode of Construction Wisdom

BREAKOUT 2B – FINANCE TRACK

What's Working with Workouts: Getting to the Endgame

BREAKOUT 2C – INVESTMENT TRACK

Common Pitfalls in Negotiating Joint Venture Agreements

3:00 PM

Networking Dessert Break

3:15 PM

BREAKOUT 3A – DEVELOPMENT & LAND USE TRACK

Show Me the Money: How Planes, Trains & Automobiles Play with Real Estate Development Economics

BREAKOUT 3B – FINANCE TRACK

Distressed CMBS Assets: Alternatives to Foreclosure

BREAKOUT 3C – INVESTMENT TRACK

Turning Green Cards into Capital? Is the EB-5 Visa Program a Viable Alternative to Conventional Financing?

4:15 PM

Passing Period

4:20 PM

Choose Between Two Concurrent Plenary Sessions:

Quick Hits on Hot Topics: A Roundup of Key Developments over the Past Year and Important Matters to Consider Going Forward

OR

Financing Renewable Energy Infrastructure Projects: Mobilizing for the Future (*special 75 minute session*)

5:20 PM

Wine and Cheese Reception: Meet the speakers and network at our annual reception

sponsors

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contact information

USC Gould School of Law – Continuing Legal Education
1149 South Hill Street, Suite 340, Los Angeles, California 90015

New Phone & Fax Numbers

Telephone: (213) 821-3580 Email: cle@law.usc.edu
Facsimile: (213) 821-3575 Website: <http://law.usc.edu/cle>

Office hours are 9:00 a.m. to 5:00 p.m. Pacific time

FEATURED speakers



CHRISTOPHER B. LEINBERGER

The Brookings Institution
Washington, D.C.

CHRISTOPHER B. LEINBERGER is a land use strategist, professor, developer, researcher and author, balancing business realities with social and environmental concerns. Mr. Leinberger is the Charles Bendit Distinguished Scholar and Research Professor at George Washington University School of Business and a Nonresident Senior Fellow at the Brookings Institution in Washington, D.C. He is also the Founding Partner of Arcadia Land Company, a New Urbanism and transit-oriented development firm, and President of LOCUS, a national network of responsible real estate developers and investors.

Mr. Leinberger is a noted author. His most recent book is *The Option of Urbanism, Investing in a New American Dream*. He is also the author of *Strategic Planning for Real Estate Companies* and has contributed chapters to 12 other books. He is an Op-Ed Contributor to *The New York Times* and writes regularly for *The Atlantic* and numerous other magazines.

Mr. Leinberger was voted one of the “Top 100 Urban Thinkers” in a 2009 poll conducted by Planetizen, the international urban planning website. He was the 2010 William H. Whyte Urbanism Award winner by Partners for Livable Communities.

He is a graduate of Swarthmore College and the Harvard Business School.



PROFESSOR DONALD SHOUP

Distinguished Professor of Urban Planning
University of California, Los Angeles

PROFESSOR DONALD SHOUP is a Distinguished Professor of Urban Planning at UCLA, where he has served as Chair of the Department of Urban Planning and as Director of the Institute of Transportation Studies.

His book, *The High Cost of Free Parking*, has drawn widespread praise for revealing how better parking policies can improve cities, the economy, and the environment. A growing number of cities have adopted Professor Shoup’s recommendations to charge fair market prices for on-street parking, dedicate the meter revenue to finance added public services in the metered districts, and remove off-street parking requirements.

Professor Shoup is a Fellow of the American Institute of Certified Planners and an Honorary Professor at the Beijing Institute of Transportation Research.

Professor Shoup earned a B.E. in Electrical Engineering, a B.A. in Economics, an M.A. in Economics and a Ph.D. in Economics from Yale University.

upcoming USC Gould programs

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ENTERTAINMENT LAW AND BUSINESS

USC University Park Campus | October 2013

8:00 AM**Bonus Breakfast Session**

Avoiding Ethical or Fiduciary Traps: The Real Estate Transactional Attorney's Guide to Navigating the Ethical and Fiduciary Minefield

This panel will examine ethical and fiduciary issues that arise in real estate partnerships and LLCs and real estate transactions. The panel will address both ethical issues faced by attorneys representing the partners and members in such transactions and fiduciary issues for partners and members. Ethical issues include the perils of representing multiple parties and the challenge of determining one's client. Fiduciary problems arise in transactions between the entity and an investor, business opportunities, partnership information, relationships among investors, and relationships between the entities and unadmitted owners.

This is a "can't-miss" session.

e 1 hour of legal ethics credit available.

9:00 AM**Welcome and Introductions****SPEAKERS****Kristin Adrian**

General Counsel
Chief Compliance Officer
American Realty Advisors

David J. Barton

Pachulski Stang Ziehl & Jones LLP

Edward Gartenberg

Gartenberg Gelfand Hayton &
Selden LLP

Howard J. Rubinroit

Sidley Austin LLP

MODERATOR**Anita F. Sabine**

O'Melveny & Myers LLP

Leeanna Izuel

Executive Director
Assistant Dean
Continuing Legal Education
USC Gould School of Law

Phillip G. Nichols

Co-Chair
Pircher, Nichols & Meeks

Glenn A. Sonnenberg

Co-Chair
President
Latitude Management
Real Estate Investors, Inc.

9:10 AM**Real Estate in the Headlines:**

Where is Real Estate Going in 2013?

Join top economic analysts from around the nation as they explain the current and anticipated future state of real estate markets. The Managing Directors of BlackRock and Marcus & Millichap's Real Estate Investment Services will be joined by the Global Chief Economist of CBRE to answer such questions as whether government regulations are making commercial and residential real estate more risky, whether cap rates are artificially being kept down, how real estate stacks up against other investment alternatives, what the continued fiscal uncertainty and rising taxes portend for real estate, what is happening with capital flows and who's buying what.

SPEAKERS**Sally Gordon, Ph.D.**

Managing Director
BlackRock, Inc.
New York, NY

Hessam Nadji

Managing Director
Research and Advisory Services
Marcus & Millichap Real Estate
Investment Services
Walnut Creek, CA

Raymond G. Torto, Ph.D.

Global Chief Economist
CBRE, Inc.
Boston, MA

MODERATOR**Glenn A. Sonnenberg**

President
Latitude Management
Real Estate Investors, Inc.

10:10 AM

Walkable Cities, Getting Parking Right, and the Future of Mixed Use Development

This important session will highlight how new rail lines and reduced public subsidies for parking will transform development in core parts of Southern California in the next two decades. Chris Leinberger will describe how L.A. will evolve as we complete the project of restoring the rail lines from the 1920s and 1930s that we demolished in the 1950s. He predicts that 50 to 60 new “downtowns” will emerge as the places where most of our new job growth will occur. Donald Shoup, author of the much lauded *The High Cost of Free Parking*, will explain why local governments need to stop subsidizing the automobile directly by underpricing curb parking and indirectly through excessive regulatory parking requirements. Many cities including L.A. and San Francisco are beginning to heed Professor Shoup’s advice. The panel will conclude with observations by two of Southern California’s most prominent “infill” developers: Steve Fifield of Century West Partners (multifamily housing) and Wayne Ratkovich of The Ratkovich Company (office and mixed use).

SPEAKERS

Steven D. Fifield

Co-Founder
Century West Partners
President & Managing Partner
Fifield Companies
Chicago, IL

Christopher B. Leinberger

The Brookings Institution
Washington, D.C.

Wayne Ratkovich

President & CEO
The Ratkovich Company

Professor Donald Shoup

Distinguished Professor
of Urban Planning
University of California, Los Angeles

MODERATOR

Professor George Lefcoe

Ervin and Florine Yoder Chair
in Real Estate Law
USC Gould School of Law

11:30 AM – Networking Break

TAILORED TO YOUR NEEDS

STARTING AT 11:45 AM, CHOOSE AMONG THREE TRACKS:

TRACK A – DEVELOPMENT & LAND USE TRACK

TRACK B – FINANCE TRACK

TRACK C – INVESTMENT TRACK

11:45 AM

BREAKOUT 1A

DEVELOPMENT & LAND USE TRACK

The Redevelopment Adventure that Never Ends: AB 1484

In 2011, AB 26 ended redevelopment as we know it, creating chaos in its wake. AB 1484, passed in mid-2012, created a whole new set of problems. The Department of Finance has been seemingly granted power to undo binding contracts with redevelopment agencies approved long before AB 26 was even a gleam in the Governor’s eye. Projects can’t get title insurance. Agency assistance has been slashed. AB 1484 requires new “property management plans” for all agency property. What does that mean for property caught in limbo for the past year and a half? Come hear about the next chapter in the adventure story that is the elimination of redevelopment.

SPEAKERS

Hon. James T. Butts, Jr.

Mayor
City of Inglewood, CA

Lewis G. Feldman

Goodwin Procter LLP

Larry J. Kosmont

President & CEO
Kosmont Companies

MODERATOR

Cecilia V. Estolano

Co-Founder
Estolano LeSar Perez Advisors LLC

continued>>>

**BREAKOUT 1B
FINANCE TRACK**

Real Estate Lessons from the Bankruptcy Courts: What Developers and Attorneys Should Know before Closing the Next Big Deal

The impact of recent bankruptcy court decisions will extend beyond a debtor's bankruptcy to a variety of non-distressed situations. Whether you are a borrower, equity participant, traditional debt lender or real estate attorney, you put your profits at risk if you ignore these decisions. This panel of experts will review the courts' conclusions in several key cases and address the potential impact of the verdicts on such fundamental matters as the valuation of a secured lender's real estate collateral, the enforceability of a pledge of real property or personal property collateral, ownership and enforcement of an assignment of rents, and equity-dividend refinancing. This panel will wrap up by presenting various proposals for structuring debt and equity investments that avoid the pitfalls created by the recent cases.

**BREAKOUT 1C
INVESTMENT TRACK**

New Trends In Residential Rental Housing:

Wall Street Owned Single Family, 400 Square Feet Multi-Family Units, and the Latest on the Multi-Family Asset Class

Learn about the current state of the market for residential rental housing and significant new trends. In the past year, private equity firms and REITs have bought foreclosed single-family homes from banks, Fannie Mae and Freddie Mac and rented them directly to end users. Why is Wall Street moving into this asset class? How does one manage a geographically diffuse rental pool like this? What is the expected exit from such an investment? Projects have broken ground for very small apartment units – many under 400 square feet. What is the market for these units? Do cities welcome them? What will they look like? What are the investment trends and performance trends for multi-family?

SPEAKERS

Susan J. Booth

Holland & Knight LLP

Roy S. Geiger

King Parret & Droste LLP

Randi Rosen

Principal

KPMG, LLP

San Diego, CA

Hon. Mark S. Wallace

U.S. Bankruptcy Court (C.D. Cal.)

Santa Ana, CA

MODERATOR

John P. Schafer

The Schafer Law Firm, P.C.

SPEAKERS

James M. Frost

Co-Founder

Frost/Chaddock Developers, LLC

Paul A. Fuhrman

Principal

Colony Capital, LLC

Christopher Greenspan

Director of Asset Management

R.W. Selby & Company, Inc.

Brett D. Mayer

Managing Director

Latitude Management Real Estate

Investors, Inc.

MODERATOR

J. David Hitchcock

Kennerly Lamishaw & Rossi LLP

Not to be missed!

**12:45 PM
Luncheon Presentation**

Was Shakespeare a Real Estate Lawyer and Investor? An Interview with His Oldest Friend

Join Mr. Shakespeare's childhood friend John Malcolm in a dynamic 30 minute interview as he explains many of the references to real estate law in Shakespeare's works, as well as Shakespeare's shrewd real estate investments and how they landed him in the middle of the most contentious legal and social issues of the day. He will also explain how the legal issues referenced in Shakespeare's works might be resolved in a California court today.

INTERVIEWER

Mark A. Senn

Senn Visciano Canges P.C.

Denver, CO

ACTOR

Geoffrey Wade

2:00 PM

**BREAKOUT SESSION 2A
DEVELOPMENT & LAND USE TRACK**

Construction Gold Rush: Explore Three Expert Minds and Discover a Mother Lode of Construction Wisdom

The first platinum expert from Walt Disney Imagineering will explore the treasure trove of “3-dimensional” design often called Building Information Modeling (BIM). If implemented properly, BIM could save the parties a fortune during the design, construction, operations and claims periods. The second valued expert will dig into the new construction indemnity laws that will economically impact most construction projects in California. If one’s indemnity does not comply with the new laws, it may be as fool’s gold – valueless and void like iron pyrite. The third gold-nugget expert will refine the cost/benefit analysis of wrap insurance programs which may provide an invaluable exception to the new construction indemnity laws. Insurance continues to be a glory hole topic with construction ramping up, with the new indemnity laws, with new benefits and risks to the insurance industry introduced by the Dodd-Frank Wall Street Reform and Consumer Protection Act, and with the regulation of investment advisors by the SEC.

**BREAKOUT 2B
FINANCE TRACK**

What’s Working with Workouts:
Getting to the Endgame

Although there is some optimism regarding a possible recovery, real estate markets are still mired in distress, and most real estate lawyers and their clients are still dealing with problem loans and workouts. This panel will discuss workout strategies that have proven to be effective from the perspectives of both lenders and borrowers on commercial loans, and will apply those strategies to legal issues and remedies.

**BREAKOUT 2C
INVESTMENT TRACK**

**Common Pitfalls in Negotiating
Joint Venture Agreements**

Learn what you need to know about LLCs from industry experts. Topics to be covered include indemnification, the standard of discretion, the rights to information and LLC assets, tax reporting and audit requirements, restrictions to benefit special partners, contribution issues and capital calls, distribution provisions, allocations, labor law issues, removal of managers and members, arbitration issues and much more.

SPEAKERS

Candace L. Matson
Sheppard, Mullin, Richter &
Hampton LLP

William S. (Trip) Thomas III
Area Vice President
Principal, Construction Risk
Management
Arthur J. Gallagher & Co.

David Van Wyk
Vice President Project Management
Walt Disney Imagineering

MODERATOR

Bryan C. Jackson
Editor, *Green Building Update*
Chair, Green Building and Sustainable
Construction Group
Allen Matkins Leck Gamble Mallory
& Natsis LLP

SPEAKERS

Lisa Hill Fenning
Former Bankruptcy Judge (C.D. Cal.)
Arnold & Porter LLP

James R. Maddox, Jr.
Managing Director, Real Estate
Kibel Green Inc.

Gregory J. Meis
Senior Vice President & Manager
Special Assets & Credit Policy
Departments
City National Bank

William S. Small
Blank Rome LLP

MODERATOR

Robert J. Odson
Shumener, Odson & Oh LLP

SPEAKERS

Meryl K. Chae
Skadden, Arps, Slate, Meagher & Flom LLP

Terence F. Cuff
Loeb & Loeb LLP

Steven A. Fein
Seyfarth Shaw LLP

Eric V. Rowen
Greenberg Traurig, LLP

MODERATOR

D. Eric Remensperger
Proskauer

continued>>>

3:00 PM – Networking Dessert Break

3:15 PM

**BREAKOUT SESSION 3A
DEVELOPMENT & LAND USE TRACK**

Show Me the Money: How Planes, Trains & Automobiles Play with Real Estate Development Economics

Hear from those at the cutting edge about the relationship between transportation and development economics and design. UC Berkeley scholar Robert Cervero will discuss his seminal work related to land value and proximity to transit.

Nationally recognized consultant Mott Smith will share his expertise on the impact of parking requirements and transportation on the design and economics of development.

With that stage set, Westfield's Larry Green will give his perspective on developing and managing retail environments related to rail stops and airport terminals. Finally, Michael Schlesinger will add LNR's development approach to large scale transit-oriented mixed use projects such as the SouthField Navy Base project near Boston, MA, the Blount Street Commons in Raleigh, NC, and the Platinum Triangle in Anaheim, CA.

**BREAKOUT 3B
FINANCE TRACK**

Distressed CMBS Assets: Alternatives to Foreclosure

Despite payment of debt service on an ongoing basis due to the use of lockboxes, properties acquired and/or refinanced in the early 2000's are often deeply troubled and plagued with serious operating shortfalls that result in material underfunding of operating expenses and capital expenditures that further erode project value and greatly increase the ultimate likelihood of maturity defaults. A panel moderated by Dennis Arnold and O'Malley Miller, and composed of a CMBS special servicer and a buyer of distressed CMBS assets, will explore consensual strategic alternatives available to property owners and investors for expediting resolution of these time bombs. The panel will focus upon the factors which motivate special servicers to cooperate, the benefits to project owners/sponsors of troubled assets, the perceived benefits to special servicers and CMBS bond holders and the key mechanisms to expedite a transfer into special servicing.

**BREAKOUT 3C
INVESTMENT TRACK**

Turning Green Cards into Capital? Is the EB-5 Visa Program a Viable Alternative to Conventional Financing?

Originally created by the Immigration Act of 1990, the EB-5 program provides a pathway for foreign nationals to obtain green cards in exchange for investing money in the United States. Little utilized until recent program changes, it is the new hot thing. In countries like China, developers are raising hundreds of millions of dollars for hard to finance U.S. commercial development projects. For projects struggling to find infrastructure or equity financing, EB-5 could be the ticket.

Hear from developers utilizing EB-5 and those who put the investment funds together. What are some of the successes and what happens when the investment goes wrong?

SPEAKERS

Professor Robert Cervero

Professor of City & Regional Planning
University of California, Berkeley
Berkeley, CA

Larry D. Green

Senior Vice President,
U.S. Development
Westfield Corporation

Michael Schlesinger

Senior Vice President
National Land Group
LNR Property LLC

Mott Smith

Principal
Civic Enterprise Associates LLC

MODERATOR

Tony Canzoneri

McKenna Long & Aldridge LLP

SPEAKERS

Jonathan Klein

Managing Director
Fortress Investment Group LLC

Alex Rodriguez

Senior Vice President
Acquisitions Team Manager
LNR Partners, LLC

MODERATORS

Dennis B. Arnold

Gibson, Dunn & Crutcher LLP

O'Malley M. Miller

Munger, Tolles & Olson LLP

SPEAKERS

Alexandra Galovich

Wilson Meany
San Francisco, CA

Lincoln Stone

Stone & Grzegorek LLP

Homer G. Williams

Chairman
Williams/Dame & Associates, Inc.
EB5 Global LLC
Portland, OR

MODERATOR

Amy R. Forbes

Gibson, Dunn & Crutcher LLP

4:20 PM

Choose between two concurrent plenary sessions:

Quick Hits on Hot Topics: A Roundup of Key Developments over the Past Year and Important Matters to Consider Going Forward

Anyone involved in real estate should have at least a glancing familiarity with these pressing issues. In one hour, you can get caught up on (1) the new California Homeowner's Bill of Rights, its likely impact on non-judicial foreclosures, and the willingness of lenders to make home mortgage loans in California; (2) CEQA reform legislation; (3) real estate tax developments and tax changes we might expect in the coming months; (4) five things borrowers need to negotiate hard in a securitized loan (now that securitization is finally coming back); and (5) the alpha and omega of frequently overlooked liability protection issues at the beginning and at the end of a deal, including matters as to use and capitalization of entities formed solely to sign confidentiality agreements and letters of intent, and determining when it is really safe (from a sponsor's perspective) for an SPE to liquidate and dissolve after a sale. Find out what's going on, and what you might have missed.

Financing Renewable Energy Infrastructure

Projects: Mobilizing for the Future
(special 75 minute session)

Renewable energy in the U.S. has been booming even in light of uncertainties given U.S. and state policies. Over the last decade the number of states generating more than five percent of their electricity from renewable sources has quadrupled. The benefits of deploying renewable energy sources include jobs for American workers, a cleaner and healthier environment, and, especially – by reducing exposure to volatile fossil fuel prices – a more diverse and secure U.S. energy supply. Financing these projects is difficult. Come hear how the top entities in this field are finding creative ways to finance large-scale renewable energy deployment.

SPEAKERS

James L. Arnone
Latham & Watkins LLP

Cheryl S. Chang
Blank Rome LLP

Alfred F. DeLeo
Cox, Castle & Nicholson LLP

Stuart A. Graiwer
Stroock & Stroock & Lavan LLP

Tom Muller
Manatt, Phelps & Phillips, LLP

MODERATOR

Phillip G. Nichols
Pircher, Nichols & Meeks

SPEAKERS

Daniel J. Brown
Vice President
KeyBanc Capital Markets
Cleveland, OH

Peter Harsy
General Counsel
Lincoln Renewable Energy, LLC
Chicago, IL

H. David Nahai
Lewis Brisbois Bisgaard & Smith LLP
President
David Nahai Consulting Services, LLC

Darren Van't Hof
Director of Renewable Energy
U.S. Bancorp Community
Development Corporation
St. Louis, MO

MODERATOR

Mona Dajani
Baker & McKenzie LLP
Chicago, IL

5:20 PM

Wine and Cheese Reception

Meet the speakers and network at our annual reception.

adjournment

planning committee

Phillip G. Nichols ■▲

Co-Chair

Pircher, Nichols & Meeks

Glenn A. Sonnenberg ■▲

Co-Chair

President

Latitude Management

Real Estate Investors, Inc.

Leeanna Izuel ■

Executive Director

Assistant Dean, Continuing Legal Education

USC Gould School of Law

Frederick L. Allen

Allen Matkins Leck Gamble

Mallory & Natsis LLP

John J. Allen

Allen Matkins Leck Gamble

Mallory & Natsis LLP

Ronald A. Altoon

Partner

Altoon Partners LLP

Rand S. April

Skadden, Arps, Slate, Meagher & Flom LLP

Dennis B. Arnold ■▲

Gibson, Dunn & Crutcher LLP

James L. Arnone ■

Latham & Watkins LLP

Sonny H. Astani

Chairman

Astani Enterprises, Inc.

W. Randall Boggan ■

Susan J. Booth ■

Holland & Knight LLP

Tony Canzoneri ■▲

McKenna Long & Aldridge LLP

Daniel J. Ceniceros

Vice President,

Strategic Development

Real Estate Media Group/ALM

Terence F. Cuff ■▲

Loeb & Loeb LLP

Mona E. Dajani ■▲

Baker & McKenzie LLP

Dean E. Dennis

Hill, Farrer & Burrill LLP

Carol K. Dillon

Bingham McCutchen LLP

Kevin M. Ehrhart

Latham & Watkins LLP

Keith D. Elkins

Elkins Kalt Weintraub Reuben Gartside LLP

Gordon K. Eng ■

Law Offices of Gordon K. Eng

Scott M. Farb

Principal

Reznick Group, P.C.

Lewis G. Feldman ■

Goodwin Procter LLP

Amy R. Forbes ■▲

Gibson, Dunn & Crutcher LLP

Steven K. Fowlkes

President

R.W. Selby & Company, Inc.

James M. Frost

Co-Founder

Frost/Chaddock Developers, LLC

Robert Garrett

Garrett & Tully, P.C.

David L. Gold ■

President

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frequently asked questions

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The registration fees are outlined on the registration form on the inside back cover of this brochure. Your fee includes the Forum program, luncheon, refreshment breaks, wine and cheese reception, bonus breakfast session, and a copy of the Forum Syllabus (a volume of outlines, articles, forms, essays, briefs and other topical materials prepared by our speakers) which will be distributed prior to the Forum as an electronic download.

Early registration is encouraged as space is limited and we expect the Forum to sell out.

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Refunds (less a \$100 processing fee, \$25 for students) will be made in response to written requests postmarked, faxed or emailed to us on or before February 21, 2013. All refund requests must be accompanied by the registrant's Social Security number or the firm's Federal Tax Identification number for accounting purposes.

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LOCATION, PARKING AND HOTEL RESERVATIONS

The 2013 Real Estate Law and Business Forum will be held at:

Jonathan Club Town
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Valet parking will be available at the Club for \$10 per vehicle. The Club parking attendants will not accept tips.

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All badges will be held at Will Call, which is located on the third floor of the Jonathan Club Town.

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SYLLABUS

A volume of outlines, articles, forms, essays, briefs and other topical materials prepared by our speakers will be distributed prior to the Forum as a password-protected electronic download. Additional copies of the Syllabus may be purchased following the Forum. For more information or to purchase a Syllabus, visit our website **<http://law.usc.edu/cle/realestate>** or email **cle@law.usc.edu**.

DRESS CODE

The dress code for the Forum is business attire. Jackets and ties are required for gentlemen in several areas of the Club in which the Forum sessions will be held.

registration form

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MARCH 7, 2013

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